# FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

**JUNE 30, 2017 AND 2016** 

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of The Symphony Space, Inc.

We have audited the accompanying financial statements of The Symphony Space, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2017, and 2016, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Symphony Space, Inc. as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Lutz + Can, LLP

New York, New York November 15, 2017

## STATEMENTS OF FINANCIAL POSITION

## **JUNE 30, 2017 AND 2016**

	2017	2016
Assets		
Cash and cash equivalents (Notes 1b and 8)	\$ 561,762	\$ 560,406
Unconditional promises to give (Notes 1c and 3)	,, -	, , , , , , ,
Unrestricted	225,029	205,543
Temporarily restricted	489,435	636,678
Accounts and other receivables	47,897	44,854
Inventory (Note 1d)	66,599	67,339
Prepaid expenses	70,179	81,231
Investments (Notes 1b, 1e, 1f and 4)	9,805,423	9,436,616
Property and equipment, at cost, net of accumulated		
depreciation (Notes 1g and 5)	10,306,189	10,541,053
Total Assets	\$21,572,513	\$21,573,720
Liabilities and Net Assets		
Liabilities	Φ 000.050	<b>A</b> 070 400
Accounts payable and accrued expenses	\$ 283,059	\$ 279,139
Deferred income (Note 1h)	195,968	195,913
Theater rental deposits Refundable advances (Note 6)	156,960 500,000	179,500 500,000
Total Liabilities	1,135,987	1,154,552
Commitments and Contingency (Note 9)		
Net Assets		
Unrestricted		
Board designated endowment (Notes 2a and 7)	2,848,802	3,027,091
Property and equipment	10,306,189	10,541,053
Other	(240,892)	(240,892)
Total Unrestricted	12,914,099	13,327,252
Temporarily restricted (Note 2b)	2,420,811	1,990,300
Permanently restricted (Note 2c)  Total Net Assets	5,101,616	5,101,616
I OTAL MET ASSETS	20,436,526	20,419,168
Total Liabilities and Net Assets	\$21,572,513	\$21,573,720

## STATEMENTS OF ACTIVITIES

## **YEARS ENDED JUNE 30, 2017 AND 2016**

				2017							2016			
		Unres	tricted					Unrestricted						
		Property							Property					
		and	Board	Total	Temporarily	Permanently			and	Board	Total	Temporarily	Permanently	
	Operating	Equipment	Designated	Unrestricted	Restricted	Restricted	Total	Operating	Equipment	Designated	Unrestricted	Restricted	Restricted	Total
Changes in Net Assets														
Revenue, Gains and Other Support														
Contributions														
Government	\$ 106,520	¢	\$ -	\$ 106,520	\$ -	\$ -	\$ 106,520	\$ 145,683	\$ -	\$ -	\$ 145,683	\$ 86,667	\$ -	\$ 232,350
Foundations	326,500	φ -	φ -	326,500	φ <u>-</u> 160,500	φ -	487,000	290,520	φ -	φ - -	290,520	16,000	φ -	306,520
	252,250	-	-	252,250	62,500	-	314,750	227,000	-		290,520	31,250	-	258,250
Corporations Individuals	344,085	-	-	344,085	97,816	-	441,901	243,104	-	-	243,104	443,461		686,565
Donated materials	230	-	-	230	91,010	-	230	1,500	-	-	1,500		-	1,500
Benefit income		-	-		-	-			-	-		-	-	
	603,947	-	-	603,947	-	-	603,947	652,710	-	-	652,710	-	-	652,710
Less: Direct benefit expenses	(69,750)	-	-	(69,750)	-	-	(69,750)	(85,878)	-	-	(85,878)	-	-	(85,878)
Membership	261,870	-	-	261,870	-	-	261,870	333,530	-	-	333,530	-	-	333,530
Rental income	1,515,518	-	-	1,515,518	-	-	1,515,518	1,333,197	-	-	1,333,197	-	-	1,333,197
Ticket sales, performance fees and related income	1,212,470	-	-	1,212,470	-	-	1,212,470	1,346,342	-	-	1,346,342	-	-	1,346,342
Concession and compact disc sales	450,189	-	-	450,189	=	=	450,189	473,810	-	-	473,810	-	=	473,810
Less: Cost of sales (including obsolete inventory	(0.4.470)			(0.4.470)			(0.4.470)	(404.04=)			(101017)			(404.047)
write-off of \$61,635 (2016))	(64,176)	-	-	(64,176)	=	=	(64,176)	(131,217)	-	-	(131,217)	-	=	(131,217)
Handling charges	244,444	-	-	244,444	-	-	244,444	237,356	-	-	237,356	-	-	237,356
Appropriations for use in operations	606,683	53,090	(403,704)	256,069	(256,069)	-	-	744,344	31,137	(301,481)	474,000	(474,000)	-	-
Net investment income (loss) (Note 4)	<del>-</del>	-	225,415	225,415	744,548	-	969,963	<b>-</b>	-	40,542	40,542	(169,410)	-	(128,868)
Miscellaneous	145,800			145,800			145,800	159,547			159,547			159,547
	5,936,580	53,090	(178,289)	5,811,381	809,295	-	6,620,676	5,971,548	31,137	(260,939)	5,741,746	(66,032)	-	5,675,714
Net assets released from restrictions					/ ··							(2.1.2.2.1)		
Satisfaction of time and program restrictions	154,433	224,351		378,784	(378,784)			102,500	213,224		315,724	(315,724)		
Total Revenue, Gains and Other Support	6,091,013	277,441	(178,289)	6,190,165	430,511	-	6,620,676	6,074,048	244,361	(260,939)	6,057,470	(381,756)		5,675,714
Expenses														
Program Services														
Rental	861,572	88,689		950,261			950,261	720,289	87,043	-	807,332			807,332
Wall to Wall	149,667	23,970	-	173,637	_	-	173,637	166,612	23,525	- -	190,137	_	- -	190,137
Education	829,838	91,087	_	920,925	_	- -	920,925	701,031	89,396	_	790,427	_	- -	790,427
Broadcasting	134,877	14,382	_	149,259	-	-	149,259	147,531	14,115	- -	161,646	-	- -	161,646
Film	355,399	47,940	-	403,339	-		403,339	518,124	47,050	-	565,174	-	- -	565,174
Music	813,453	62,323	-	875,776	-	-	875,776	667,930	61,166	-	729,096	-	_	729,096
Family	333,348	40,750	-	374,098	-	-	374,098	394,717	39,993	-	434,710	-	-	434,710
•	1,049,473	79,102	-	1,128,575	-	-	1,128,575	821,991	77,633	-	899,624	-	-	899,624
Literary programs	385.020	79, 102 31.162	-	416.182	-	-	416.182	480.789	30.583	-	511.372	-	-	511.372
Other programs Total Program Services								,	,		5,089,518			
Supporting Services	4,912,647	479,405		5,392,052	<del>-</del>		5,392,052	4,619,014	470,504		5,069,516			5,089,518
Management and general	783,358	15,465		798,823			798,823	804,550	15,178		819,728			819,728
			-		-	-				-		-	-	
Fundraising	343,462	17,435	-	360,897	-	-	360,897	558,696	20,237	-	578,933	-	-	578,933
Special projects	51,546	- 22,000		51,546			51,546	91,788	25 445	<del>-</del>	91,788	<del>-</del>		91,788
Total Supporting Services	1,178,366	32,900		1,211,266			1,211,266	1,455,034	35,415	-	1,490,449			1,490,449
Total Expenses	6,091,013	512,305		6,603,318			6,603,318	6,074,048	505,919		6,579,967			6,579,967
Increase (decrease) in net assets	-	(234,864)	(178,289)	(413,153)	430,511	-	17,358	-	(261,558)	(260,939)	(522,497)	(381,756)	-	(904,253)
Net assets, beginning of year	(240,892)	10,541,053	3,027,091	13,327,252	1,990,300	5,101,616	20,419,168	(240,892)	10,802,611	3,288,030	13,849,749	2,372,056	5,101,616	21,323,421
Net Assets, End of Year	\$ (240,892)	\$10,306,189	\$2,848,802	\$12,914,099	\$ 2,420,811	\$ 5,101,616	\$20,436,526	\$ (240,892)	\$10,541,053	\$3,027,091	\$13,327,252	\$ 1,990,300	\$ 5,101,616	\$20,419,168

See notes to financial statements.

## STATEMENTS OF CASH FLOWS

## YEARS ENDED JUNE 30, 2017 AND 2016

	2017	2016
Cash Flows From Operating Activities		
Increase (decrease) in net assets	\$ 17,358	\$ (904,253)
Adjustments to reconcile increase (decrease) in net assets	Ψ 17,000	Ψ (004,200)
to net cash provided (used) by operating activities:		
Depreciation	512,305	505,919
Realized gains on sales of investments	(588,830)	(225,098)
Unrealized (gains) losses on investments	(305,924)	517,848
(Increase) decrease in:	(000,021)	011,010
Unconditional promises to give	127,757	(180,649)
Accounts and other receivables	(3,043)	38,396
Inventory	740	62,852
Prepaid expenses	11,052	(29,054)
Increase (decrease) in:	,	( -, ,
Accounts payable and accrued expenses	3,920	(193,034)
Deferred income	55	20,996
Theater rental deposits	(22,540)	(9,472)
Refundable advances	-	500,000
Net Cash Provided (Used) By Operating Activities	(247,150)	104,451
Cash Flows From Investing Activities  Acquisition of equipment and theater renovations  Purchases of investments	(277,441) (5,968,831)	(244,361) (5,985,383)
Proceeds from sale of investments	6,494,778	6,295,502
Net Cash Provided By Investing Activities	248,506	65,758
Cash Flows From Financing Activities Proceeds from margin loan payable Repayment of margin loan Net Cash Used By Financing Activities	350,000 (350,000) -	350,000 (350,000) -
Net increase in cash and cash equivalents	1,356	170,209
Cash and cash equivalents, beginning of year	560,406	390,197
Cash and Cash Equivalents, End of Year	\$ 561,762	\$ 560,406

#### **NOTES TO FINANCIAL STATEMENTS**

#### JUNE 30, 2017 AND 2016

#### Note 1 - Organization and Summary of Significant Accounting Policies

#### a - Organization

Symphony Space presents more than 600 events each season, including literature in performance, music, film, theater, dance, and performance in HD. Our original programming focuses on bringing art, artists, and audiences together in an intimate setting, creating a sense of mutual access that is unique to Symphony Space.

#### b - Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid debt instruments, purchased with a maturity of three months or less, to be cash equivalents, except for cash and cash equivalents held in the Organization's investment portfolio. Cash and cash equivalents include amounts held as theater rental deposits.

#### c - Contributions and Unconditional Promises to Give

Contributions are recognized when the donor makes a promise to give to the Organization, that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. Contributions that the donor requires to be used to acquire long-lived assets are reclassified to unrestricted net assets at the time long-lived assets are placed in service. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

The Organization uses the allowance method to determine uncollectible promises to give. The allowance is based on prior years' experience and management's analysis of specific promises made.

#### d - Inventory

Merchandise inventory is stated at the lower of cost (first-in, first-out method) or market.

#### e - Investments

The Organization reflects investments at fair value in the statement of financial position. Interest, dividends and gains and losses on investments are reflected in the statement of activities as increases and decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulations or by law. Gains and other investment income that are limited to specific uses by donor-imposed restrictions are reported as increases in temporarily restricted net assets. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **JUNE 30, 2017 AND 2016**

#### Note 1 - Organization and Summary of Significant Accounting Policies (continued)

#### f - Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. Fair value is a market-based measurement, not an entity-based measurement. Generally accepted accounting principles establish a framework for measuring fair value which maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are those the market participants would use in pricing the asset based on market data obtained from sources independent of the Organization. Unobservable inputs reflect the Organization's assumptions about the inputs market participants would use in pricing the asset developed based on the best information available in the circumstances.

Fair value measurements are categorized into three levels as follows:

- Level 1 Inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date.
- Level 2 Inputs other than quoted prices included in Level 1 that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active.
- Level 3 Inputs that are unobservable.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. All of the Organization's investments are classified within Level 1 of the fair value hierarchy.

#### g - Property and Equipment

Property and equipment are stated at cost and are being depreciated using the straight-line method over the estimated useful life of the asset.

#### h - Deferred Income

Ticket sales revenue and theater rental income are recognized in the period the performance takes place.

#### i - Advertising Costs

Advertising costs are charged to operations when incurred. Total advertising expense was \$314,742 and \$341,284 for the years ended June 30, 2017 and 2016, respectively.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **JUNE 30, 2017 AND 2016**

#### Note 1 - Organization and Summary of Significant Accounting Policies (continued)

#### j - Financial Statement Presentation

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

#### k - Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### I - Income Taxes

The Symphony Space, Inc. is a not-for-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and has been designated as an organization which is not a private foundation. The Organization is subject to federal and state income taxes on any net income derived from advertising revenue, a business activity which is regularly conducted and is, by statute, unrelated to its exempt purpose.

#### m - Subsequent Events

The Organization has evaluated subsequent events through November 15, 2017, the date that the financial statements are considered available to be issued.

#### Note 2 - Restrictions on Assets

#### a - Board Designated Endowment

The Board designated endowment was created with the net proceeds of a real estate sale for the long-term stability of the Organization. The Board authorizes transfers for use in operations of approximately 5% of the preceding rolling twenty-quarter average market value of the portfolio and may authorize additional amounts to fund operations, construction projects or other purposes.

#### b - Temporarily Restricted Net Assets

Temporarily restricted net assets consists of grants and contributions that are restricted for either future periods or programs of the Organization and accumulated investment earnings on donor-restricted endowment funds, which are restricted to either future periods or future programs of the Organization.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **JUNE 30, 2017 AND 2016**

## Note 2 - Restrictions on Assets (continued)

#### c - Permanently Restricted

Permanently restricted net assets consist of endowment contributions whereby the donor has directed that the principal remain intact and investment income used to support programs and general operations.

The Board authorizes transfers of endowment earnings of approximately 5% of the preceding rolling twenty-quarter average market value of the portfolio for use in operations.

The original value of gifts donated to the initial permanently restricted endowment fund was \$3,621,331, and the original value of gifts donated to a second permanently restricted endowment fund was \$1,480,285 as of June 30, 2017.

#### Note 3 - <u>Unconditional Promises to Give</u>

Unconditional promises to give are due as follows:

		2017		
	Unrestricted	Temporarily Restricted	Total	2016
Due in one year Due in two to five years	\$225,029 - 225,029	\$424,435 <u>65,000</u> 489,435	\$649,464 65,000 714,464	\$697,961 150,000 847,961
Less: Discount to present value	<u> </u>	<del>-</del>		(5,740)
Net Present Value	<u>\$225,029</u>	<u>\$489,435</u>	<u>\$714,464</u>	<u>\$842,221</u>

Unconditional promises to give due after one year are discounted to net present value using a discount rate of 3%. Uncollectible promises to give are expected to be insignificant.

## **NOTES TO FINANCIAL STATEMENTS**

## **JUNE 30, 2017 AND 2016**

## Note 4 - <u>Investments</u>

Investments, all of which are classified within Level 1 of the fair value hierarchy, consist of the following at June 30:

	20	)17	201	6
	Cost	Fair Value	Cost	Fair Value
Cash and cash equivalents Fixed income Equity	\$ 6,052 3,924,894 5,310,007	\$ 6,052 3,918,388 5,880,983	\$ 30,396 4,331,977 4,815,697	\$ 30,396 4,365,937 5,040,283
Total	<u>\$9,240,953</u>	<u>\$9,805,423</u>	<u>\$9,178,070</u>	<u>\$9,436,616</u>

Investment income (loss) is comprised of the following at June 30:

		2017	
	Unrestricted	Temporarily Restricted	Total
Interest and dividends Realized gain on sale of investments Unrealized gain (loss) on investments Investment custodial fees	\$ 34,663 222,647 (5,227) (26,668) \$225,415	\$123,776 366,183 311,151 (56,562) \$744,548	\$158,439 588,830 305,924 (83,230) \$969,963
		2016	
	<u>Unrestricted</u>	Temporarily Restricted	<u>Total</u>
Interest and dividends Realized gain on sale of investments Unrealized loss on investments Investment custodial fees	\$ 85,485 71,348 (85,756) _(30,535)	\$ 173,598 153,750 (432,092) (64,666)	\$ 259,083 225,098 (517,848) (95,201)
	<u>\$ 40,542</u>	<u>\$(169,410</u> )	<u>\$(128,868</u> )

#### **NOTES TO FINANCIAL STATEMENTS**

#### **JUNE 30, 2017 AND 2016**

## Note 5 - Property and Equipment

Property and equipment consist of the following:

	Life	2017	2016
Furniture, fixtures and equipment	5-7 years	\$ 1,049,218	\$ 996,128
Theater building and improvements	10-39 years	15,570,185	15,570,185
Sprinkler system	5 years	30,557	30,557
Work in progress		626,062	401,711
		17,276,022	16,998,581
Less: Accumulated depreciation		<u>(6,986,348</u> )	(6,474,043)
		10,289,674	10,524,538
Theater property - land		<u>16,515</u>	<u>16,515</u>
		<u>\$10,306,189</u>	<u>\$10,541,053</u>

Depreciation expense for the years ended June 30, 2017 and 2016 was \$512,305 and \$505,919, respectively.

The Organization is planning to renovate its building. In connection with this project, New York City will provide \$4,115,000 in funding.

The City's investment of capital expenditures obligates the Organization to continue to operate the facility as a non-profit entity, open to and used and maintained for the benefit of the people of the City for cultural, educational or artistic uses and/or related purposes approved by the City.

#### Note 6 - Refundable Advances

During 2016, the Organization received a restricted grant totaling \$500,000 that includes donor conditions, one of which requires that theater renovations must begin by July 1, 2018. Since the grant is a promise conditioned on future uncertain events, it is not recorded as contribution revenue until donor conditions are met. This \$500,000 received from the donor in advance of the conditions being met are recorded as refundable advances, and will subsequently be recognized as contribution revenue when donor conditions are met.

#### **NOTES TO FINANCIAL STATEMENTS**

#### JUNE 30, 2017 AND 2016

#### Note 7 - Endowment Funds

Consistent with New York State Not-for-Profit Corporation Law and the New York Prudent Management of Institutional Funds Act ("NYPMIFA"), the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of any applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization.

In accordance with NYPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (i) the duration and preservation of the endowment fund;
- (ii) the purposes of the Organization and the endowment fund;
- (iii) general economic conditions;
- (iv) the possible effect of inflation or deflation;
- (v) the expected total return from income and the appreciation of investments;
- (vi) other resources of the Organization;
- (vii) where appropriate and circumstances would otherwise warrant, alternatives to expenditure of the endowment fund, giving due consideration to the effect that such alternatives may have on the Organization; and
- (viii) the investment policy of the Organization

As of June 30, 2017 and 2016, the Organization's invested endowment funds composition, by type of fund and net asset classification, are summarized as follows:

	2017						
	<u>Unrestricted</u>	Temporarily Restricted	Permanently Restricted	Total			
Donor-restricted endowment funds Board designated endowment funds	\$ - _2,757,419	\$1,674,043 	\$5,101,616 	\$6,775,659 2,757,419			
Total	<u>\$2,757,419</u>	<u>\$1,674,043</u>	<u>\$5,101,616</u>	<u>\$9,533,078</u>			
		2016	j				
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total			
Donor-restricted endowment funds Board designated endowment funds	\$ - <u>2,877,091</u>	\$1,185,564 	\$5,101,616 	\$6,287,180 2,877,091			
Total	<u>\$2,877,091</u>	<u>\$1,185,564</u>	\$5,101,61 <u>6</u>	<u>\$9,164,271</u>			

#### **NOTES TO FINANCIAL STATEMENTS**

#### **JUNE 30, 2017 AND 2016**

#### Note 7 - Endowment Funds (continued)

Changes in the Organization's endowment funds for the years ended June 30, 2017 and 2016 are summarized as follows:

	2017						
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total			
Endowment funds, beginning of year	\$2,877,091	\$1,185,564	\$5,101,616	\$9,164,271			
Net investment return	225,415	744,548	-	969,963			
Appropriation of endowment assets for expenditure	<u>(403,704</u> )	(256,069)		<u>(659,773</u> )			
Endowment Funds, End of Year	\$2,698,802	\$1,674,043	<u>\$5,101,616</u>	<u>\$9,474,461</u>			
		201					
	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently Restricted	Total			
Endowment funds, beginning of year	\$3,138,030	\$1,828,974	\$5,101,616	\$10,068,620			
Net investment return	40,542	(169,410)	-	(128,868)			
Appropriation of endowment assets for expenditure	(301,481)	<u>(474,000</u> )		<u>(775,481</u> )			
Endowment Funds, End of Year	\$2,877,091	<u>\$1,185,564</u>	<u>\$5,101,616</u>	\$9,164,271			

The Organization has investment and spending policies for endowment assets that endeavor to provide a stream of funding for the Organization's operations while seeking to enhance the purchasing power of the endowment's assets.

The Organization has a policy of appropriating for distribution each year 5% of the preceding rolling thirteen-quarter average market value of the permanently restricted endowment funds. In establishing this policy, the Organization considered the long-term expected return on its endowment. Accordingly, over the long term, the Organization's objectives are to safeguard its assets and preserve the real purchasing power of its assets while earning investment returns commensurate with the Organization's risk tolerance and that are sufficient to meet its operational requirements.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **JUNE 30, 2017 AND 2016**

#### Note 8 - Concentration of Credit Risk

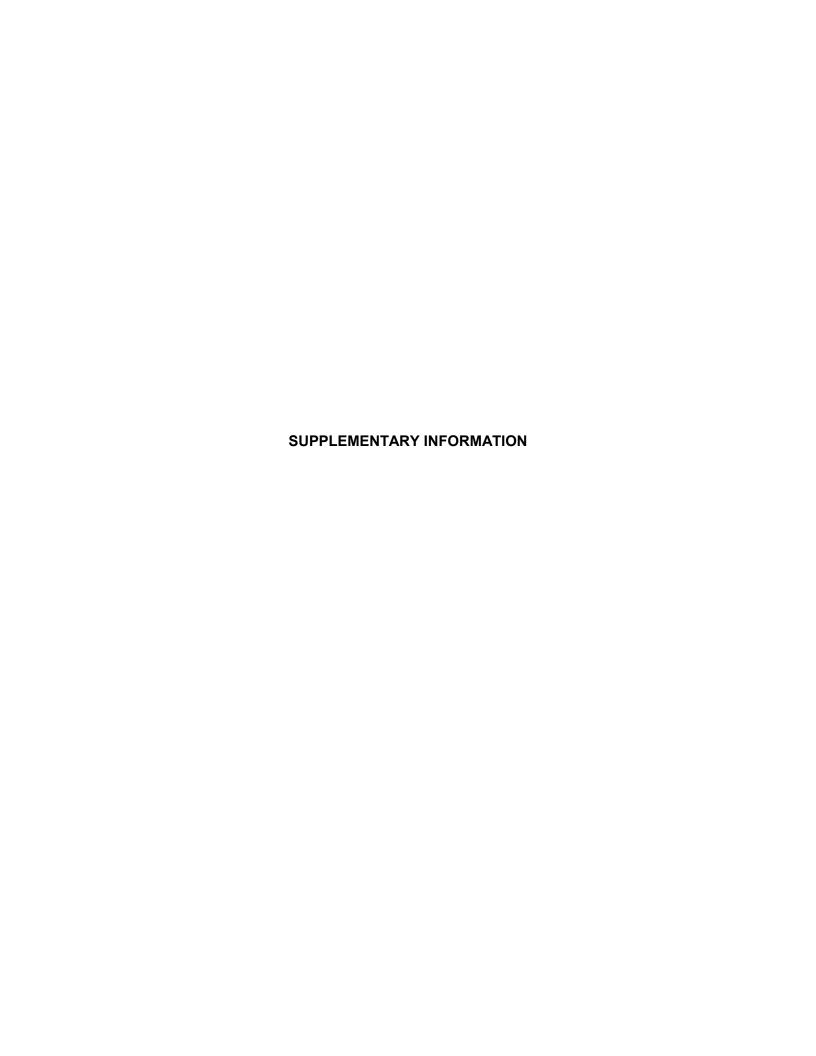
The Organization maintains cash and cash equivalent balances in financial institutions, which from time to time, exceed the Federal Depository Insurance Corporation limit and subject the Organization to concentration of credit risk. However, the Organization monitors this risk on a regular basis.

#### Note 9 - Commitments and Contingency

- a The Organization maintains a contributory and non-contributory 403(b) tax deferred retirement plan for all eligible employees. Participating employees in the contributory may contribute up to the statutory maximum. The Organization contributes 2% of eligible employees' gross salary to the non-contributory plan. For the year ended June 30, 2017, the Organization contributed \$42,944 to the plan.
- b Government supported projects are subject to audit by the applicable government granting agencies.
- c The Organization has access to a margin loan collateralized by the investment portfolio. The available margin fluctuates not to exceed 10% of the value of the portfolio. As of June 30, 2017 there were no outstanding amounts due.

#### **Note 10 - Functional Allocation of Expenses**

The cost of providing the various program and supporting services has been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and the supporting services in reasonable ratios determined by management.





## INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors of The Symphony Space, Inc.

We have audited the financial statements of The Symphony Space, Inc. as of and for the years ended June 30, 2017 and 2016, and our report thereon dated November 15, 2017, which expressed an unmodified opinion on those financial statements, appears on pages 1 and 2. Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Functional Expenses for the year ended June 30, 2017 with comparative totals for 2016 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Lutz + Can, LLP

New York, New York November 15, 2017

#### SCHEDULE OF FUNCTIONAL EXPENSES

#### YEAR ENDED JUNE 30, 2017 WITH COMPARATIVE TOTALS FOR 2016

**Program Services** Total Wall to Literary Other **Program** Rental Wall **Education Broadcasting** Film Music **Family Programs Programs** Services (carried forward) Salaries, payroll taxes and benefits \$639,423 \$ 75,694 \$446,347 \$127,797 \$2,961,233 \$519,452 \$ 70,481 \$172,683 \$ 639,689 \$269,667 44,450 Program consultants 4,000 21,950 18,500 Professional fees 456 304 456 1,216 Artistic fees and artist services 132,750 56,368 88,147 53,204 115,151 142,070 50,053 152,147 29,369 819,259 Occupancy costs 49,849 35,151 11,946 23,549 23,549 35,151 8,894 188,089 Postage and delivery 2,843 804 775 4,422 3,222 Insurance 54,769 16,109 7,517 7,517 7,517 96,651 2,815 13,395 20 82,314 10,598 333,597 Advertising and promotion 6,098 13,188 104,226 100,943 6,258 Office supplies and expenses 18,406 12,506 1,169 5,390 9,534 7,846 12,807 73,916 14,357 Telephone 3,829 2,871 958 1,914 1,914 2,871 2,509 Conference and travel 2,007 502 Storage rental 667 1,334 667 2,668 24,289 57,520 32,678 71,027 60,234 Production costs 76,419 17,996 14,270 1,317 355,750 Computer expense 3,473 3,473 3,473 3,473 13,892 Miscellaneous 638 638 Total expenses before depreciation 861,572 149,667 829,838 134,877 355,399 813,453 333,348 1,049,473 385,020 4,912,647 Depreciation 88,689 23,970 91,087 14,382 47,940 62,323 40,750 79,102 31,162 479,405 Total Expenses, 2017 \$950,261 \$173,637 \$920,925 149,259 \$403,339 \$875,776 \$374,098 \$1,128,575 \$416,182 5,392,052 \$807,332 \$190,137 \$729,096 Total Expenses, 2016 \$790,427 161,646 \$565,174 \$434,710 \$ 899,624 \$511,372 5,089,518 \$

## SCHEDULE OF FUNCTIONAL EXPENSES

## YEAR ENDED JUNE 30, 2017 WITH COMPARATIVE TOTALS FOR 2016

	Total		Supporting	2017	2016		
	Program	Management		Special		Total	Total
	Services	and General	<b>Fundraising</b>	<b>Projects</b>	Total	<b>Expenses</b>	<b>Expenses</b>
	(brought forward)						
Salaries, payroll taxes and benefits	\$2,961,233	\$ 540,253	\$ 210,199	\$ -	\$ 750,452	\$3,711,685	\$3,504,842
Program consultants	44,450	-	-	-	-	44,450	102,858
Professional fees	1,216	33,389	1,216	51,530	86,135	87,351	143,275
Artistic fees and artist services	819,259	16	46,716	-	46,732	865,991	889,551
Occupancy costs	188,089	59,388	344	_	59,732	247,821	237,099
Postage and delivery	4,422	5,369	-	-	5,369	9,791	5,250
Insurance	96,651	10,739	-	-	10,739	107,390	97,359
Advertising and promotion	333,597	618	6,230	-	6,848	340,445	366,291
Office supplies and expenses	73,916	68,725	8,097	_	76,822	150,738	139,319
Telephone	14,357	4,786	-	_	4,786	19,143	19,367
Conference and travel	2,509	2,509	5,018	_	7,527	10,036	16,759
Storage rental	2,668	2,001	2,001	-	4,002	6,670	6,448
Production costs	355,750	_	63,641	16	63,657	419,407	462,806
Computer expense	13,892	55,565	, -	_	55,565	69,457	77,761
Miscellaneous	638	<u> </u>				638	5,063
Total expenses before depreciation	4,912,647	783,358	343,462	51,546	1,178,366	6,091,013	6,074,048
Depreciation	479,405	15,465	17,435		32,900	512,305	505,919
Total Expenses, 2017	\$5,392,052	\$ 798,823	\$ 360,897	\$ 51,546	\$1,211,266	\$6,603,318	
Total Expenses, 2016	\$5,089,518	\$ 819,728	\$ 578,933	\$ 91,788	\$1,490,449		\$6,579,967